

**November 2007**

**Available Now - Exotic Fruits! - The Great New Frutina Flavour**

Sort of Pineapply, banana-ish, with hints of passion fruit and mango... mmmmm, dreams of perfect beaches and azure horizons...

And, it is registered as "GREEN" with the NSW Canteen Association (you'll find it named "Tropical" in the current Buyer's Guide, but this will be changed to "Exotic Fruits" in the next update).

So, just how good is it?

We think it's brilliant - of course! It passed all our taste tests - of course!

However, taste is a peculiar thing, and so it carries our usual Guarantee, of course!

Order now, for your next delivery!

**What is our usual Guarantee?**

If you are, in any way, disappointed with any of our concentrates then - without question, we will replace it with something else of your choice.

Really?

Yes! Even if you have only used half the bottle, then we will credit that to you.

We do not want you, or your children - Customers to us both! - to have anything but the best we have to offer, all the time.

So, please don't suffer in silence - thinking, just to get through it, we will replace it!

This Guarantee also applies in the unlikely event that any concentrate that you have in storage, goes past its "Best By" date. No Fuss - we will simply replace it!

**Storing Your Concentrate over the Xmas Break**

Please order in enough concentrate to hold in stock when you close up at the end of Term, for you to get started, next term.

How much is that?

If we open to some hot weather in the first few days of term, the kids could tear through it!

Having at least enough concentrate in stock for two, normal weeks, would be right.

And, there's absolutely no problem with storage, it will keep perfectly well, over the hols. Simply place it out of direct sunlight, and in a cool place. Even if you have opened bottles - only part used! -they too, will store very well over the six weeks of holiday. Simply screw the cap on tightly, and stick them either in the fridge, or in the store with the rest. The concentrate will be absolutely fine for next term.

### **Coming in 2008!**

We've just released Exotic Fruits, and there will be even more new flavours in 2008, the first is due out very early in Term 1. What is this next to be? ... We're keeping that as a surprise for the New Year!

Also in Term 1, we will announce details of the "Support the School" Slushie Smiles program!

That's all for now!

From Sam and Nancy and Kit - your Slushie Team